

Siddhartha Bhattacharjee

Executive Consultant and Coach

Accelerating change for Leadership effectiveness and growth



c2leadership

Change leadership delivered



Siddhartha Bhattacharjee (Sid) is a Consultant helping organisations and executives accelerate their effectiveness for tomorrow's challenges.

He brings in a wide spectrum of leadership and managerial experience having worked across industries, functions, levels and stages of growth. He has worked as CEO, President, and Business Unit Head for over 13 years and the last 4 years he worked as a leadership consultant with top notch HR Consulting firm before commencing his own independent practice. Some firms where he worked include HCL, Xerox, Arvind Mills – Telecom Division, Dale Carnegie India, SkillSoft, Korn Ferry

His colleagues have observed and appreciated his unique ability to think forward, execute and get results, transformational leadership, solution approach to complex issues and navigate successfully in turbulent times. Clients respect him for his ability to co-create value and address issues that have business impact. They also like his fair resolution to complex issues and ability to balance with different stakeholders while expanding relationship.

As a Leadership consultant and coach he has engaged with Country Head of French MNC, Business Unit Head of a reputed US MNC, Directors of Local IT firms, High Potential Managers, Business Leader of Engineering Services organisation and more.

His coaching and consultation relies on minimal intervention and learning by reflection and applying. Some significant challenges he has leaders to address are :- transition into more complex role, resolving conflict between strategic and operational priorities, creating executive presence, managing stakeholders, leadership across cultures.

Sid Bhattacharjee is a Post Graduate Diploma in Management, and BA in English and History. He speaks English, Hindi, Bengali and Nepali. He likes to write blogs on people leadership and enjoys speaking and participating in professional seminars..

W-602, Sacred Heart Town
Wanowrie
Pune 410 040

Tel 020 26851444
Mob 9960595489

www.c2leadership.com

Sid.Bhattacharjee@c2leadership.com

Helping today's anchors to transition as tomorrow's leaders

Sid Bhattacharjee



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Areas of Consultation and Coaching

Management and Leadership

- Executive Coaching – for change agility, leadership transition, people leadership and self leadership
- Sales Leadership coaching – team engagement and development for high performance
- Group Coaching – for collaborative and cooperating high performing teams.
- Business Consulting – leading change and adaptive management in VUCA world.
- Action Learning – for senior leadership or high potential leaders.

Sales Management

- Value selling – creating sweet spot based on insight and urgency of change
- Holistic client relationship management
- Strategic Account Management – prospect intelligence, client engagement and handling politics. resolving problems fairly , managing difficult buyers.
- Sales Performance Support – matching skill to process – for faster outcomes
- Sales Management for team managers and Business Directors – when deals don't move.

Middle Management Mentoring

- Handling matrix relationship
- Managing difficult performance reviews
- Manager as a coach for delivering high performance
- Building managerial productivity

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